Tier 2 Adviser Training (General Insurance)

FNS30115
Many roles involve selling and advising customers about general insurance products ie home, contents and car insurances. This Tier 2 course specialises in this general insurance product field. A Tier 2 program that combines General Insurance with Basic Deposit Products and Non-cash Payment Facilities is also available. Contact us to ensure that you are enrolled in the correct specialisations.

Subject Choices

- Tier 2 - General Insurance
Key Course Facts

Start Date: Start immediately

Duration: Complete within 3 months

Delivery Options: On-line/Correspondence

Group Training: Workshops available

Course Fees: $395 All materials provided at no extra cost

The course fees may vary if you are a trainee or if the state that you reside in has a subsidised training opportunity. Refer to the tables below.

New Entrant Traineeship Fees for this Qualification:

<table>
<thead>
<tr>
<th>NSW</th>
<th>ACT</th>
<th>NT</th>
<th>QLD</th>
<th>SA</th>
<th>TAS</th>
<th>VIC</th>
<th>WA</th>
</tr>
</thead>
</table>

Existing Worker Traineeship Fees for this Qualification:

<table>
<thead>
<tr>
<th>NSW</th>
<th>ACT</th>
<th>NT</th>
<th>QLD</th>
<th>SA</th>
<th>TAS</th>
<th>VIC</th>
<th>WA</th>
</tr>
</thead>
</table>

School Based Traineeship Fees for this Qualification:

<table>
<thead>
<tr>
<th>NSW</th>
<th>ACT</th>
<th>NT</th>
<th>QLD</th>
<th>SA</th>
<th>TAS</th>
<th>VIC</th>
<th>WA</th>
</tr>
</thead>
</table>

Subsidised Training Options for this Qualification:

<table>
<thead>
<tr>
<th>NSW</th>
<th>ACT</th>
<th>NT</th>
<th>QLD</th>
<th>SA</th>
<th>TAS</th>
<th>VIC</th>
<th>WA</th>
</tr>
</thead>
</table>

* NSW fees depend on previous qualification levels
** Subject to eligibility and availability at the time of enrolment
Entry Requirements

**Computer and Internet**

- Access to a Desktop Computer or Laptop
- Internet access with Internet Explorer 8+, Chrome or Firefox
- Microsoft Office 2010 Word and Subject specific Office products for chosen electives (ie Excel, Powerpoint, Publisher)

**Other**

- Ability to study and conduct assessments in a safe environment
Core Subjects:

Tier 2 - General Insurance

This subject will give you Tier 2 accreditation to sell and advise customers on general insurance products such as house, contents and motor vehicle insurance. Course content addresses personal and general advice; economic environment and industry legislation; as well as insurance product features.

Unit(s):
FNSASIC301 - Establish client relationship and analyse needs
FNSASIC302 - Develop, present and negotiate client solutions
**Service Guarantees**

**Quality Training Provider**
ACCM was one of the first private training Colleges to be given official RTO registration status. 21 years later we have helped over 2 000 employers and 25 000 students achieve their career goals and have been recognised as a state finalist on the NSW Training Awards. We have a history of satisfied students and clients and repeat business. Our testimonials on our website are genuine and the type of feedback we receive daily. We are so confident that you will be pleased with the College service, that we guarantee it.

**Speedy Paper-less Enrolment**
Enrolment Applications are accepted 24/7 online. Be fully enrolled in your course in 7 minutes! For customised or employment based courses and traineeships contact us and we will send you a customised enrolment page by email.

**Start Anytime - Immediate Enrolment**
Within 30 minutes of being enrolled, your personal log-on details are emailed to you. This gives you access to course materials to commence your studies (via our on-line system WebClass).

**Industry Expert Student Adviser**
You will be allocated your own industry experienced Student Adviser. While they will personally manage your program; you will also benefit from the College team around them to provide expert assistance in all subject areas.

**Prompt Results and Feedback**
All assessments are promptly returned (via Webclass) with detailed feedback and encouragement. Our goal is to have them back to you in 2 weeks or less. In the meantime you can progress to your next subject.

**Personal Contact for the Right Start**
When you enrol your College Student Adviser will phone to welcome you to the course. Your Student Adviser will ensure that you understand the best way to progress in your course. They will also assist you with any questions you may have. They will be in regular touch with you at the start of your course to offer motivation, support and guidance. For employment based enrolments they will also make contact with supervisors during this time to address any questions they may have.

**Pro-active Learner Support**
The support won't stop! Contact from your College Student Adviser will continue every month, based on the level of help you need. Of course, at any time you can call us to get help. Get immediate assistance over the phone and by email. If immediate assistance is unavailable for any reason, we will make sure a qualified Student Adviser is in contact with you no later than the next business day.

**Quality Course Materials**
Our step by step course materials have been written by industry experts specifically for the College. They will give you all of the relevant learner information you need to succeed in your course. The resources simplify industry jargon and concepts, give you industry insight and understanding, and focus on current real world business practices.

**Employer Progress Updates**
For employment based enrolments all supervisors will be emailed a monthly progress report showing the status of all learners. We understand that its essential to keep you up to date.